13:22

QUEENS DIVISION JANUARY 1995 SELECT SALES BLITZ RESULTS

SALES REP	CTN8 SOLD NON BEGEF	% B2G2F BOLD	# CALLS	MONTHLY COVERAGE	QUARTERLY COVERAGE
HARVEY	1498	58	149	100.00	35.40
DARRELL.	1403	119	159	100.00	9.00
CARLOS	742	79	180	100.00	49.30
FELIX	863	40	184	100.00	37.90
PETER	1161	14	166	100.00	69.60
JIMMY	1557	129	179	94.30	71.10
MARTY	2393	100	209	100.00	24.30
VERONICA	1382	103	159	100.00	28.80
RON	1139	100	120	98.90	20.50
RICHY	1553	100	185	100.00	38.00
TOTAL	13691	456 - 6M'S			

1/30/95 To: M.A. Young From: STEUE

F.Y. Z.